

Message Text

CONFIDENTIAL

PAGE 01 CAIRO 13490 150941Z
ACTION NEA-10

INFO OCT-01 ISO-00 SS-15 ONY-00 /026 W
-----036521 150949Z /17

R 150900Z AUG 77
FM AMEMBASSY CAIRO
TO SECSTATE WASHDC 8284
INFO AMCONSUL ALEXANDRIA
AMEMBASSY DAMASCUS

C O N F I D E N T I A L CAIRO 13490

STADIS////////////////////////////////////

E.O. 11652: GDS
TAGS: EINV ETRD EG US
SUBJ: FORD PROJECT

REF: (A) ALEXANDRIA 818, (B) STATE 186734

1. DURING CODEL DERWINSKI'S CALL ON DEPUTY PRIMIN
KAISSOUNI AND MINECON HAMED EL-SAYEH, AUGUST 13, KAISSOUNI
DISCUSSED GOE EFFORTS ATTRACT FOREIGN CAPITAL INVESTMENT.
IN THIS CONTEXT, HE ALLUDED TO NEGOTIATIONS UNDERWAY
WITH FORD TO ESTABLISH PROJECT IN EGYPT. THIS GAVE ME
OPPORTUNITY OBSERVE THAT VIRTUALLY ALL TECHNICAL GUES-
TIONS CONCERNING PROJECT SEEM TO BE RESOLVED EXCEPT FOR
CUSTOMS DIFFERENTIAL/PROTECTION ISSUE. I ASKED KAISSOUNI'S
VIEW WHETHER THIS WAS A NEGOTIABLE ISSUE. IF NOT,
I POINTED OUT, FORD CONSIDERS IT A "JOB STOPPER."

2. BOTH KAISSOUNI AND EL-SAYEH ASSERTED THAT THE ISSUE
IS NEGOTIABLE. MINPLANNING ABDEL MEQUID HAD OBVIOUSLY
REPORTED TO THEM HIS CONVERSATION WITH WILLIAMS (REF B).
KAISSOUNI NOTED THAT, ACCORDING TO ABDEL MEQUID,
DIFFERENCE OF VIEW WAS ONLY "FIVE OR SIX PERCENT."
KAISSOUNI SAID HE KNW THAT MININDUSTRY SHAHIN HAS BEEN
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 CAIRO 13490 150941Z

POSING CERTAIN PROBLEMS, INCLUDING PROTECTION, BUT NOTED
FORD PROJECT HAS BEEN REFERRED TO HIGHER ECONOMIC COM-
MITTEE, SHICH HE IMPLIED WOULD NEUTRALIZE SHAHIN'S
OPPOSITION. HE EXPRESSED CONFIDENCE THAT WHEN FORD
REPS COME O/A SEPTEMBER 1 THE ISSUE CAN BE
SATISFACTORILY RESOLVED. SAID I WAS GLAD TO HER THIS
SINCE FORD PROJECT SHOULD HAVE CATALYTIC EFFECT ON

ATTRACTING AMERICAN CAPITAL INVESTMENT. CODEL DERWINSKI
ECHOED THIS VIEW.

3. IN ALEXANDRIA YESTERDAY, I SAW PRIMIN MAMDUH SALEM.
WE ARRANGED THAT I WILL MEET WITH HIM SOMETIME THIS
COMING WEEK TO DISCUSS VARIOUS MATTERS, INCLUDING FORD
PROJECT.

4. FOR ALEXANDRIA: PLEASE ADVISE FORD REP OUROUSSOFF
OF ABOVE.
EILTS

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AUTOMOTIVE INDUSTRY, NEGOTIATIONS, JOINT VENTURES
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Aug-1977 12:00:00 am
Decaption Date: 22 May 2009
Decaption Note: 25 YEAR REVIEW
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977CAIRO13490
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770293-0748
Format: TEL
From: CAIRO
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770863/aaaacapu.tel
Line Count: 73
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: b120f25a-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: ONLY, STADIS
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: ONLY, STADIS
Reference: 77 ALEXANDRIA 818, 77 STATE 186734
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 02-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1605447
Secure: OPEN
Status: NATIVE
Subject: FORD PROJECT
TAGS: EINV, ETRD, EG, US, FORD MOTOR CO
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/b120f25a-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009